

## Experts for Experts expands on three continents

***Experts for Experts International AG (e4e), the world's leading international global management consulting and executive search network focused on the transport and logistics industry has been joined in September by three additional partner firms. They are based in Romania, India and Brazil. This brings the shareholder total to 16.***

Basel, October 4th, 2011. The success story of Experts for Experts International AG (e4e) continues. e4e is proud to announce that three new shareholders have joined the international global management consulting and executive search network with immediate effect. These are Wolfgang Klaar, an Austrian national from Bucharest based Donau Consult srl (<http://donauconsult.ro>), Benu Malhotra from Delhi based SCAC Consultants ([www.scac.in](http://www.scac.in)), and Peter Mason and Joao Guilherme Araujo from Sao Paulo based Talent Solution. In India Benu Malhotra heads a very successful, dominantly female team, quite an achievement in the male dominated transport and logistics industry. Partner companies of the e4e network have worked together with the new members on some individual assignments and have tested their abilities to meet the network's standards.

The new members will substantially strengthen the e4e network in Eastern Europe and the BRIC countries. e4e's development closely follows that of its clients. The network members have had a strong focus on the dynamic markets of the BRIC countries and Eastern Europe for some time, explains Santiago Tarin, President of the Executive Board of Experts for Experts International AG. The network is positioning itself to assist its clients even more effectively by admitting partners that can solve the local challenges in these markets. The continuing enlargement of our partner network underlines e4e's ability to find the right solution for its clients. It also confirms the attraction of the network and its leading position in the executive search field in the transport and logistics sector. As the globalisation continues so too does the globalisation of e4e, adds Santiago Tarin.

e4e has held its 34th partner meeting in Milan (Italy) on 28 and 29 September to welcome the new members and discuss the network's future expansion strategy, current and future challenges of the executive search business, competition from social media as well as strategies for quality consistency and continuous quality improvements. The meeting was rounded off by a successful customer event and a debate in the Press Club at the historical Circolo Della Stampa venue. The 35th e4e partner meeting will be held in January 2012 in Frankfurt (Germany).



**About Experts for Experts International AG (e4e);**

Experts for Experts is a global network of companies that specialise in executive search and management consulting including mergers & acquisitions focusing on the transportation and logistics sector. Established in 2002, the registered office of Experts for Experts International AG is in Basel (Switzerland). The shareholders are 16 partner companies covering 22 countries (Andorra, Austria, Benelux, Brazil, Denmark, France, Finland and the Baltic States, Germany, Greater China, India, Italy, Portugal, Romania, Spain, Switzerland, UK, and the USA). All partner companies are active on an international scale and count both internationally active corporations as well as national small and medium sized enterprises among their customers.

For further information about Experts for Experts International AG please refer to the website: [www.experts4experts.com](http://www.experts4experts.com)

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**Picture Caption;**

The e4e Partners gathered in Milan on September 30th, 2011. Back row left . right; Mr Wolfgang Klaar, Donau Consult Romania, Dr Dirk Holstein, Management & Partners Italy, Mr Urs B. Hug, Meneghin & Partners Switzerland, Mr Olli Pekka Laitinen, Cargo Masters Finland, Mr Larry Woelk, Bis Henderson UK, Mr Santiago Tarin, Master Consulting Spain, Mr Albert Klamert, Hertzog & Partner Austria, Mr Frederik Zitz, Hertzog & Partner Germany. Front Row left-right; Mr Joao Guilherme Araujo, Talent Solution Brazil, Mrs Benu Malhotra, SCAC Consultants India, Ms Anne Kimmel, Kimmel & Associates USA, Mr Fritz Schultze, Portugal, Mrs Mongia Magill Experts for Experts Far East Hong Kong, Mr Dick Binkhorst, Plimsoll Benelux, Mr Preben Moller Nielsen, Bogetorp Denmark and Mr Peter Mason, Talent Solution Brazil